

GENESEE FIGURE SKATING CLUB

ANNUAL REPORT - 2017-2018

Amended 6/20/2018

PRESIDENT - J. Wixson Smith

I've spent a lot of time this year communicating with many people at RIT on behalf of the club. One item which worked much better this year was our ice time calendar. With only a couple of minor glitches, we were able to inform our members of all of the major ice cancellations for the entire year at the beginning of our fall season. We plan to follow this model again for the coming year.

Our fall/winter session at Polisseni finished within budget. Our spring session at Ritter is looking good so far. Last summer at Ritter was not financially successful. We've taken some steps to correct that for this summer.

We eliminated our interim session between fall/winter and spring. There was no down time between those two sessions this year. We are planning an interim session between summer and fall. More about that as the time draws closer.

As a USFS National Official and a member of the software testing team for our scoring system, I've been very busy with USFS business this year.

Many thanks to the GFSC Officers, Board members, and Committee Chairs for their outstanding work which is outlined in the reports that follow. The staffs of the Ritter and Polisseni rinks continue to be easy to work with and are always appreciative of GFSC as a valued tenant of their facilities.

FIRST VICE PRESIDENT / RULES & ICE / SANCTIONS / SAFESPORT - Lynn Hayes

RULES & ICE - A reminder has been sent to all members regarding the number of junior skaters allowed in the music booth at any one time. One adult may also be in the booth.

Policy for the playing of programs has been created and published.

Clarification for make-up sessions was approved by the Board of Governors and sent to everyone on 22 February 2018.

Several reminders regarding right of way and related issues were sent during the course of the season.

Remember, GFSC rules apply to every member, parent and coach all year long. They also apply to all visitors on GFSC ice.

SANCTIONS - During the 2017 – 2018 GFSC season sanctions were granted for the December 2017 Holiday Show and the Spring Exhibition of 2018.

SAFESPORT - Since the Genesee Figure Skating Club was formed in 1954, it has adhered to the concepts of fair play, sportsmanship, a high standard of ethics, and respect for others, their feelings and their rights as members.

In 2014, sixty years later, the National Governing Bodies of organized sports developed a body of work known as SafeSport. It was adopted by the Governing Council of the United States Figure Skating Association in that same year. It was adopted by the Genesee FSC that same year and has appeared on our Membership Application ever since.

The GFSC has always striven to provide an environment for its members free of misconduct and harassment. This policy, now reflected in SafeSport, applies to members, officials, their families, guests, volunteers and coaches.

By following the Rules of our club and treating others as we wish to be treated, the Genesee Figure Skating Club and its members will always be in good standing on the SafeSport stage.

There is detailed information about the SafeSport program available on the US Figure Skating website in the Members Only section. A parent module is also in the process of being written. Please take advantage of these resources.

Should members or coaches have any questions please email me at lghayes@rochester.rr.com or call 585.500.9457 or see me at the rink.

SECOND VICE PRESIDENT / PRO RELATIONS - Cynthia Flynn

I continue to support club operations with an emphasis on fiscal responsibility in conjunction with exploring opportunities for our skaters. I attended the club management seminar with Dave and Stephanie. Many clubs nationally are struggling with a decline in the numbers of skaters. US Figure Skating is providing some assistance but each situation is unique. Increasing membership is a goal for the entire club. A more vibrant club needs a constant influx of members.

PRO RELATIONS - I have met with many of our coaches, looking for suggestions and input. Our coaches are a valuable resource and necessary for the viability of our operations. We, as a board together with our coaches, can continue to improve in communication and programming. I look forward to continued improvement.

TREASURER - David Carsel

See attached Profit & Loss Statement

SECRETARY - Dolores Pasto-Ziobro

The secretary managed the minutes including taking minutes at all board minutes and having board members review the minutes to ensure their accuracy. After approval by the Board, the official minutes were sent to the President and filed in the Secretary records for records retention.

EXHIBITIONS - Donnette Naughton

This Fiscal Year 2017-2018, the Exhibition Committee had three successful events for the Genesee Figure Skating Club. Members of our Junior Board came up with an idea of creating a Team for Exhibitions. The goal was to promote our club and to showcase skaters locally in the Rochester Area at various venues. A team was formed and the show Committee selected coaches after a review process to choreographed a Theme Event "The Power of a Dream". This team of 8 skaters performed at two events on the RIT Campus Arenas. Their first event was hosted by the Rochester Global Connections in February and the second on February 23rd during the half time at a RIT Hockey Game. Both events were a success as it accomplished the goal of showcasing our skaters and helping to promote our club. The events occurred during January and February and we were able to celebrate US Figure Skating National Skating Month and the skaters got to showcase their skills locally in the spirit of the 2018 Winter Olympics season. Our Annual Spring Exhibition on June 8, 2018 captured the hearts of our skaters loved for skating and provided a warm and excited feeling of accomplishments for families as they watched eighteen skaters performed their programs individually and in groups. It was very productive year for the Exhibition Committee. I am truly thankful to the coaches, parents, skaters and the Board of Governors for a successful year.

FINANCE - Dale Pensgen

See attached Balance Sheet Summary

JUNIOR ACTIVITIES - Dolores Pasto-Ziobro

The GFSC Junior Board promoted the skill advancement and camaraderie of junior skaters in the club. The Junior Board kicked off the year with the Destination PyeongChang Skate-A-Thon raising over \$600 to benefit families of 2018 Olympic figure skaters. We hosted the first GFSC Board reception to welcome club members and their families. Another first this year was successfully submitting a proposal to the Board for a GFSC Exhibition Team. The team performed at four venues in the Rochester area. Two social events included fun on the ice plus fall pumpkin decorating and spring eerie fun on Friday the 13th. The Junior Board organized a cast party for the GFSC Holiday show, hosted send-off celebrations for junior skaters competing at Regionals, Sectionals, and Nationals. The Junior Board also promoted both National Skating month and the club at RIT's Learn to Skate program and assisted program coaches. Participation continues to increase in Junior Board activities thanks to the outstanding efforts of our junior leaders.

Lauren Miller & Maria Wojciechowski, Co-Presidents

Francesca Ziobro & Nicole Christian, Co-Vice Presidents

Sophie Wagner, Treasurer

Gabby Richards, Secretary

MEMBERSHIP - Irene Steele

GFSC total membership for 2017-2018 was 113. The breakdown was as follows:

10 collegiate members

58 skater members

7 secondary members

38 other membership types (coaches, board members, non-skating members)

Eighteen members did not renew from the past year. Some were collegiate, some moved, some not skating anymore.

OPEN ADULT SYNCHRO TEAM - Lexi Edmundson

The open adult synchronized skating team had practice once a week for an hour and half this season. The team had an exhibition at the Skaneateles Invitational in addition to competing at Eastern Sectionals and Empire State Games. The team took home the silver at Easterns and the gold at Empires.

TESTS - Stephanie Dillingham

Testing had a good year. We held 5 test sessions and with each session I am finding the need to buy more ice to make room for more testers. It is with a friendly and cooperative attitude that the GFSC test sessions will continue to grow. GFSC saw 2 of it's own skaters pass their senior moves in the field , 3 skaters pass their gold dance tests and 1 skater pass their senior solo free dance test. Looking forward to the coming year I hope to expand the sessions further by bringing in a variety of judges and working with area coaches to help with their testing needs.

WEB SITE - Melissa Roland

The website has been full of useful information, upcoming events, calendars, payment options, photos of events and so much more. It will continue to be a source that members and non-members can utilize. It is updated frequently with the latest information and photos.

The club bulletin boards are updated after each event with new photos. One bulletin board is used for upcoming event announcements. The club door at Ritter has forms, flyers and other important information clipped with magnets for people to easily get paper copies. All of the information and photos displayed are also on the club website.

New pages are being generated and added when needed. Some new pages this year include Summer Camp and the GFSC Exhibition team. Currently, work is underway for a page where items can be posted for sale like dresses, boots, blades, and other figure skating items.

Links have been added to a new Facebook page and an Instagram page. Work is ongoing for the social media sites. Both are linked to the website.

**Genesee Figure
Skating Club, Inc.
Profit and Loss
May 2017 - April 2018**

		<u>Total</u>
Income		
GFSC Group Classes		3,730.00
Jr. Synchronized Revenue		5,182.00
Membership Dues		15,691.00
Misc Income		42,123.62
Special Events Revenue		2,205.00
Ice Fees Spring,Summer,Winter		78,676.39
Total Income	\$	147,608.01
Cost of Goods Sold		
Accounting & Audit Expense		2,926.63
Invitational Expense		4,672.15
Jr. Synchro Expenses		4,129.25
Professional Lessons Expense		1,170.00
Special Events Expense		2,215.10
Total Cost of Goods Sold	\$	15,113.13
Gross Profit	\$	132,494.88
Expenses		
Bank Charges		46.80
Ice Rental Expense		89,832.25
Insurance		437.53
Misc. Expense		900.00
Office Supplies		802.47
Telephone		784.18
USFSA Dues		6,739.50
Total Expenses	\$	99,542.73
Net Operating Income	\$	32,952.15

Genesee Figure Skating Club, Inc.

Balance Sheet Summary

As of June 12, 2018

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	27,328.68
Accounts Receivable	4,474.78
Other Current Assets	0.00
Total Current Assets	\$ 31,803.46
Fixed Assets	0.00
Other Assets - Investments	0.00
Columbia Threadneedle	1,982.50
Raymond James	84,928.27
TOTAL ASSETS	\$ 118,714.23
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	6,871.25
Credit Cards	0.00
Other Current Liabilities	0.00
Total Current Liabilities	\$ 6,871.25
Total Liabilities	\$ 6,871.25
Equity	111,842.98
TOTAL LIABILITIES AND EQUITY	\$ 118,714.23

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